

...for the week 9th – 13th December 2019



Global Economy

- ◆ Global markets closed the week with cheery news after it was announced that US and China have agreed to an initial trade deal. This deal would see the US cancel the fresh tariffs (\$160 million worth of goods) which were scheduled to go into effect on Sunday. As part of the deal, the US will also cut existing tariffs by 50% while China will increase its annual purchases of American agricultural products to about \$40billion in 2020. Meanwhile, at its last meeting of the year, the US Feds voted to keep rates unchanged − in line with consensus expectation. The committee also indicated that there is less probability for a rate increase in 2020. Elsewhere, the US inflation for November (2.1%) printed above the Fed's 2% target for the first time since April. This also printed a tad higher than analysts' expectations of 2.0%. The higher inflation was driven by a 2.0% increase in food prices, which offset the slight decline in energy prices (-0.6%).
- Finally, PM Boris Johnson and his Conservative party won a commanding majority in yesterday's election. Given their stated desire to get Brexit done, it increases the likelihood of the UK leaving the bloc by the Jan 31 deadline.

Domestic Economy

• Recent data released by the NBS showed that Nigeria's trade surplus widened significantly by 117% YoY to N1.38 trillion in Q3 2019, due to growth in export (+9% YoY to N5.3 trillion) and a moderation in imports (-8% YoY to N3.9 trillion). Precisely, while crude oil exports declined by 10% YoY largely on the back of lower crude oil prices, the sharp expansion in non-crude oil export by 118% YoY anchored the increase in total exports. A deeper probe into the numbers revealed buoyant increase in manufactured goods exports (+14x YoY) fuelled the expansion. Notably, re-exports of high value cable sheaths of iron, submersible drilling platform, Vessels and other floating structures to other African countries, spurred the increase in manufacturing sector. On the other hand, the deceleration in imports stemmed from Mineral fuel (-50% YoY), crude and machinery & transport equipment (-5% YoY).

Equities

◆ The Nigeria's bourse closed the week negative, shedding 119bps to close at 26,536.21 pts with market capitalization losing №154.1 billion. This week's decline was spurred by Telecom (-1.54%), Banking (-1.23%), Cement (-1.80%), Food (-1.27%) and Personal care (-2.61%) sectors. Sell offs were seen in MTNN (-2.29%), GUARANTY (-2.34%), STANBIC (1.90%), UBA (-1.49%), FBNH (-2.26%), DANGCEM (-1.89%), CCNN (-2.08%), UNILEVER (-2.38%) and NESTLE (-3.70%) WoW, muting gains in NB (+2.93%) and GUINNESS (+1.72%) amongst others.

Fixed Income

- The bulls resurfaced in the NTB market, with average yield declining 101bps to close the week at 6.28% amid pent up system liquidity. The lower yields stemmed from increased demand across tenors, with the short-tenor bills declining the most by 140bps WoW. At the bonds market, average yields fell by 77bps WoW to 10.72%. The biggest declines were seen at the short termed instruments: Feb-2020 (-175bps), Jul-2021 (-135bps) and Jan-2022 (-88bps). Overall, average fixed income yields fell 89bps WoW to 8.50%.
- At the NTB auction, subscription came in very strong— 6.5x the N45 billion offered. Irrespective, the FG simply rolled-over the N45 billion that was maturing. Average PMA rates suffered yet another steep decline by 135bps to 6.02% with the 1-year stop rate printing 149bps lower to 6.88%.



Global

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- Finally, PM Boris Johnson and his Conservative party won a commanding majority in yesterday's election. Given their stated desire to get Brexit done, it increases the likelihood of the UK leaving the bloc by the Jan 31 deadline.

	Index Returns (%) Index Characteristics		ristics	Global Fixed Income			Global Currencies											
C	. In dan	I 1 (i ¢)	WoW	YTD	52-	P/E	Mkt. Cap	Div.		1-Yr	WoW	10-yr	WoW	Inflatio	This Week	Prior	WoW (%)	YTD
Country		Level (in \$)	(%)	(%)	Wk	(x)	(\$'bn)	Yld (%)		Tenor	(pps)	Tenor	(pps)	n (%)	This week	Week	VV O VV (70)	(%)
US	S&P 500	3,166	0.7	26.3	19.5	21.1		1.9	US	1.52		1.82	0.2	2.1	Euro (€) 1.1	1.1	0.6	-3.0
	NASDAQ	8,737	0.9	31.7	23.6	32.3	13,087.0	1.1	UK	N/A N/.	N/A N/	0.63	-0.2	1.5	GBP (£) 1.3	1.3	1.5	4.6
UK	FTSE ASI	7,353	1.6	9.3	6.9	17.8		4.6	Euro	-0.34	0.3	0.09	-21.9	1	JPY (¥) 109.3	108.6	-0.6	0.4
France	CAC 40	5,919	8.0	25.1	20.9	21.2	1,185.1	3.2	Japan	N/A N/.	N/A N/	-0.11	0.0	0.4	INR (Rs) 70.8	71.2	0.6	-1.5
Germany	XETRA DAX	13,283	0.9	25.8	21.6	24.6		2.9	China	2.68	-0.6	3.29	0.5	4.5	CNY (¥) 7.0	7.0	0.7	-1.5
Japan	NIKKEI 25	24,023	2.9	20.0	10.1	19.1	6.1	1.9	India	5.25	0.2	6.79	1.8	7.62	MXN (\$) 19.1	19.3	1.3	3.1
China	Shanghai Com	2,968	0.0	19.0	14.4	14.2	4,763.1	2.6	Mexico	7.09	-1.0	6.79	0.9	2.97	RUB (p.) 62.9	63.7	1.2	10.3
Brazil	Ibovespa	112,198	1.0	27.7	27.7	17.6	47.1	2.9	Turkey	11.33	1.1	11.98	0.2	10.56	ZAR (R) 14.5	14.6	0.6	-1.3
India	BSE Sens	41,010	0.0	13.7	14.0	29.2	596.9	1.4	Russia	5.56	-3.6	2.42	0.4	3.5	EGP (£) 16.1	16.1	0.1	11.2
Russia	RTS	786	3.5	37.4	30.9	6.1	3.8	7.2	Egypt	15.00	0.00	16.00	1.39	3.6	KES (sh) 101.7	101.6	-0.1	0.1
Mexico	S&P/BMV IPO	43,998	4.9	5.7	7.6	17.1		3.0	South Africa	7.75	-0.3	9.11	0.6	3.6	GHS (¢ 5.8	5.7	-1.5	-15.8
Turkey	Borsa Istanbul	110,477	1.5	21.0	20.9	8.5	0.4	3.3	Kenya	9.80	-0.1	12.28	0.0	5.6	XOF (F) 588.6	591.7	0.5	-2.7
	a JCI Index	6,197	0.0	0.0	0.4	19.5	493.9	2.2	Ghana	15.50	0.0	19.00	0.0	8.2	XAF (F) 590.9	595.0	0.7	-1.8
	a KASE Index	2,325	0.9	0.0	2.7	6.5	3.6	151.4	Nigeria	6.88	-17.8	N/A N/,	4.7	11.6	NGN (₦) 362.4	362.6	0.1	0.1
Vietnam	VN Index	966	0.0	8.3	1.5	15.9	142.9	2.1	Global Comm	odities					Global Indicators for the Week			
South	FTSE/JSE ASI	56,749	2.6	7.6	9.7	15.6		4.0			This	Prior	WoW	YTD		Latest	Prior	
Africa	1 101/J01/101	30,713	2.0	7.0	3.7	13.0	-	1.0			Week	Week	(%)	(%)		Latest	11101	
Egypt	EGX 30	13,358	0.0	2.5	2.8	11.4	11.6	3.3	Brent Crude	\$/bbl	65.2	64.4	1.2	21.1	China Trade Balance USD - Nov	\$38.73B	\$42.81B	
Kenya	NSEASI	161	0.1	14.3	13.9	12.3	22.2	5.3	OPEC Crude	\$/bbl	65.8	64.8	0.9	27.7	Japan GDP Annualised - Q3	1.8%	0.2%	
Morrocco	MSCI MX	323	1.1	4.4	5.4	20.8	10.5	N/A N/	Gasoline	\$/gal	166.1	164.7	0.8	24.4	Germany Trade Balance	€20.6 B	€19.2 B	
Ghana	GSE Composit	2,233	1.6	-10.6	-10.8	15.1	10.8	1.7	Natural Gas	\$/MBtu	2.3	2.3	-1.5	-24.9	China Consumer Price Index (YoY) - Nov	4.5%	3.8%	
Tunisia	TunIndex	6,984	-0.4	-4.0	-4.0	19.7	0.7	2.1	Gold	\$/t oz	1475.2	1460.2	1.0	15.0	US Consumer Price Index (YoY) - Nov	2.1%	1.8%	
BRVM	BRVM	141	-0.6	-18.1	-17.1	7.1	7.1		Sugar	\$/lb	13.5	13.2	2.5	2.7	EU Industrial Production (YoY) - Oct	-2.2%	-1.8%	
Mauritius	s SEMDEX	2,133	0.2	-3.8	-3.8	17.0	8.5		Wheat	\$/bsh	527.3	524.5	0.5	-4.7	Japan Industrial Production (YoY)	-7.7%	-7.4%	
Nigeria	NGSE ASI	26,536	-1.19	-15.57	-13.2	7.0	35.4	6.7	Crude Palm oil	IYR/MT	2852.0	2858.0	0.0		US Retail Sales (MoM) - Nov	0.2%	0.4%	
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Source: Bloomberg, Reuters, ARM Research

^{**} means Preliminary Estimate

Domestic

The week in Review

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- ♦ A deeper probe into the numbers revealed buoyant increase in manufactured goods exports (+14x YoY) fuelled the expansion. Notably, re-exports of high value cable sheaths of iron, submersible drilling platform, Vessels and other floating structures to other African countries, spurred the increase in manufacturing sector. On the other hand, the deceleration in imports stemmed from Mineral fuel (-50% YoY), crude and machinery & transport equipment (-50% YoY).

Currency	This Week	Prior	WoW (%)	YTD	-
Currency	TIMS WEEK	Week	WOW (70)	(%)	Report released this week (Click Link below for Full report)
External Reserve (\$'bn)	39.38	39.66	-0.70%	-8.67%	
USD/NGN (\\/s)					
NAFEX	363	363	-0.08%	0.29%	
Parallel	360.5	359.0	-0.42%	0.14%	
Economic Snapshot	Latest (%)	Prior	CHG (pps)	2019 Avg.	
Inflation YoY (September)			CHG (pps)		
Headline	11.61	11.24	0.37	11.29	
Core	8.88	8.94	-0.06	9.16	
Food	14.07	13.51	0.56	13.56	
GDP (%) - YoY	Q3 19	Q2 19	Q1 19	FY19F	
Real GDP	2.3	2.1	2.01	2.2	
Oil	6.5	7.2	-1.5	5.4	News Headline for the week (click news for link)
Agriculture	2.3	1.8	3.2	2.7	*National Assembly transmits 2020 budget to Buhari
Manufacturing	1.1	-0.1	0.8	1	*FG suspends Turkish Airlines operations into Nigeria
Services	3.5	2.9	3.1	2.6	*NEITI Unveils Register of Oil Blocks' Owners
Labor Data (%) - Q3 18			Latest	Prior	*FG to audit spectrum licences issued in last two decades
Unemployment Rate			23.1	18.8	*Labour Gives States Dec 31 Deadline to Conclude Negotiations on Minimum Wage
Underemployment			20.1	21.2	*Full commitment to oil production cut critical – OPEC
Capital Importation (\$'mn)	Q3 19	Q2 19	\mathbf{QoQ} (%)	YoY (%)	*PPPRA faces Senate probe over unremitted N800bn FERMA fund
Foreign Portfolio Investment - Equities	358.192	496.839	-27.9%	-81.5%	*FIRS gets nod to collect stamp duty
Bonds	91.5978	316.278	-71.0%	-20.3%	*Nigeria to spend N750.81bn on fuel subsidy in 2020
Money Market	2549.71	3479.775	-26.7%	254.6%	*CBN targets 70% loan-to-deposit ratio by 2020
Foreign Direct Investment	200.081	222.89	-10.2%	-27.1%	*Buhari Orders Publication of FG's Daily Financial Transactions
Balance of Payment (\$'mn)	Q2 19	Q1 19	Q4 18	QoQ	*Nami Becomes FIRS Chair, as Buhari Drops Fowler
Trade Balance	2,478	775	6,794	-63.5%	*FG to give states control over solid minerals
CA Balance	(2,859)	(2,819)	1,105	-358.7%	*Freight forwarders threaten strike over poor access to seaports
Source CRN NRS EMDO Abol: FY ADM I	Dosoonoh				

Source: CBN, NBS, FMDQ, Aboki FX, ARM Research

Equity

The week in Review

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- ♦ Sell offs were seen in MTNN (-2.29%), GUARANTY (-2.34%), STANBIC (1.90%), UBA (-1.49%), FBNH (-2.26%), DANGCEM (-1.89%), CCNN (-2.08%), UNILE-VER (-2.38%) and NESTLE (-3.70%) WoW, muting gains in NB (+2.93%) and GUINNESS (+1.72%) amongst others.

Index Performa	ınce	Index Returns (%)								
	Level	WoW	MTD	QTD	YTD	1 year				
NSE ASI	26536.21	-1.19	-1.73	-3.96	-15.57	-13.19				
NSE ASI (\$)	76.45	-1.19	-1.91%	-4.29%	-15.45%	-13.07%				
Market Cap (₦'bn)	12961.89	-1.91%	-1.73%	-4.78%	9.27%	14.32%				
Market Cap (\$'mn)	35693.91	-1.28%	-1.91%	-5.11%	9.43%	14.86%				
NSE 30	1124.63	-0.88	-1.01	-1.95	-20.64	-18.29				
NSE Premium	2137.83	-1.45	-2.30	-5.89	-2.61	0.13				
NSE 50	1297.20	-0.94	-0.99	-2.12	-21.95	-19.71				
NSE ASEM	734.99	-298.83%	-2.99	-5.08	-7.41	-6.76				
NSE Banking	352.66	-1.20	-2.34	2.52	-11.60	-12.16				
NSE Insurance	119.20	0.03	-0.83	2.76	-5.76	-1.98				
NSE Consumer	548.50	-0.46	1.25	-3.33	-26.75	-23.75				
NSE Oil & Gas	234.05	0.03	-0.40	-2.21	-22.56	-12.08				
NSE Industrial	1056.79	-1.15	-2.40	-2.45	-14.63	-14.24				
NSE Lotus	1762.70	-0.78	0.19	-1.52	-21.09	-19.22				
NSE Pensions	1013.14	0.02	0.05	2.00	-16.09	-11.96				
						-				

Top 10 Gainers				Top 10	Losers
Company	This Week	WoW	Company	This Week	WoW
PRESCO	43.50	14.9%	UPDC	4.45	-45.1%
DANGSUGA	16.55	10.3%	UNIONDAC	0.22	-15.4%
MANSARD	1.80	9.1%	CHAMS	0.30	-18.9%
LEVENTIS	0.39	8.3%	GLAXOSMITH	5.25	-12.5%
EKOCORP	4.15	3.8%	CUTIX	1.36	-11.7%
NPRMCRBNK	1.15	3.6%	DAAR	0.36	-10.0%
UACN	8.90	3.5%	BERGER	6.75	-10.0%
FIDELITY	2.08	3.0%	ARBICO	3.89	-10.0%
GUINNESS	29.50	1.7%	CHELLARAMS	2.78	-9.7%
FLOURMILLS	19.30	1.6%	NIGERINSURE	0.20	-9.1%

Sector Performance Returns (%) QTD \mathbf{WoW} YTD Banking -1.23% 2.45% -14.52% Brewers -2.89%-44.06% Cement -7.52% -25.29% Telecom -8.93% -14.27% Personal Care -2.61% -29.41% -52.80% Construction 0.99%-3.27% Food 0.36%-4.88% 3.05% 1.44%Insurance Oil & Gas -4.82% -35.94% Real Estate 0.00% -0.14% -2.54%

ARM Indices

	WoW	QTD	YTD
Large Cap (Top 10%)	-1.30%	-4.58%	15.27%
Mid Cap (Mid 30%)	-0.50%	-0.70%	-12.69%
Small Cap (Bottom 60%)	-1.57%	0.53%	48.95%



Fixed Income

The week in Review

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- At the NTB auction, subscription came in very strong—6.5x the N45 billion offered. Irrespective, the FG simply rolled-over the N45 billion that was maturing. Average PMA rates suffered yet another steep decline by 135bps to 6.02% with the 1-year stop rate printing 149bps lower to 6.88%.

	This	Prior	WoW		90 Days	180	1		90 Days	180 Days	1 Year
	Week	Week	change	Primary Market Auction (Rates)		Days	Year	Issuance (N'billion)			
Money Market				ОМО				омо			
Overnight (O/N)	2.79%	3.07%	-0.28%	05-Dec-19	11.50%	N/A		05-Dec-19	0.98	N/A	189.84
Open Buy Back (OBB)	2.21%	2.43%	-0.22%	28-Nov-19	N/A	N/A	13.30%	28-Nov-19	N/A	N/A	281.45
NIBOR - 1M	12.73%	12.48%	0.25%	14-Nov-19	11.50%	11.69%	13.30%	14-Nov-19	5.00	5.00	243.77
NIBOR - 3M	13.66%	13.09%	0.57%	07-Nov-19	N/A	11.69%	13.30%	07-Nov-19	N/A	8.00	224.45
NIBOR - 6M	14.27%	12.42%	1.85%	31-Oct-19	11.55%	11.75%	13.32%	31-Oct-19	16.50	11.50	336.09
Treasury Bills				Treasury Bills	91 Day	182 Day	364 Day	Treasury Bills	91 Day	182 Day	364 Day
1-month	5.28%	6.28%	-1.00%	11-Dec-19	5.00%	6.19%	6.88%	11-Dec-19	1.80	4.50	38.70
3-month	5.06%	7.40%	-2.34%	27-Nov-19	6.50%	7.23%	8.37%	27-Nov-19	20.37	19.16	111.07
6-month	5.50%	7.19%	-1.69%	13-Nov-19	7.79%	9.00%	10.00%	13-Nov-19	4.4	12.9	107.9
9-month	6.99%	7.43%	-0.44%	30-Oct-19	9.49%	10.45%	11.50%	30-Oct-19	28.0	10.6	93.9
12-month	7.01%	9.17%	-2.16%	16-Oct-19	10.80%	11.00%	12.94%	16-Oct-19	5.9	3.5	112.5
FGN Bonds (Local)				FGN Bonds	5 Year	10 Year	30 Year	FGN Bonds	5 Year	10 Year	30 Year
15.54% 13-FEB-2020	5.22%	6.97%	-1.75%	20-Nov-19	12.00%	12.93%	13.39%	20-Nov-19	59.9	96.7	96.4
14.50% 15-JUL-2021	9.05%	10.40%	-1.36%	23-Oct-19	14.05%	14.23%	14.60%	23-Oct-19	29.1	64.4	46.3
16.39% 27-JAN-2022	9.83%	10.71%	-0.87%	25-Sep-19	14.39%	14.43%	14.64%	25-Sep-19	14.1	17.7	27.8
14.20% 14-MAR-2024	10.90%	11.01%	-0.11%	22-Aug-19	14.29%	14.39%	14.59%	22-Aug-19	28.2	7.2	51.4
12.50% 22-JAN-2026	11.05%	11.62%	-0.57%	24-Jul-19	13.35%	13.64%	14.12%	24-Jul-19	29.0	36.4	31.5
16.2884% 17-MAR-2027	11.51%	12.14%	-0.64%	Corporate Bonds	This Week	Prior Week	WoW (%)	Corporate Eurobond	This Week	Prior Week	WoW (%)
12.1493% 18-JUL-2034	11.79%	12.44%	-0.66%	UBA 16.45% 30-DEC-2021	10.69%	11.65%	-0.96%	ACCESS 10.50% 19-OCT-2021	4.22%	4.09%	
16.2499% 18-APR-2037	11.69%	12.43%	-0.73%	MIXTA 17.00% 16-JAN-2022	9.37%	11.03%	-1.66%	ZENITH 7.375% 30-MAY-2022	4.31%	4.34%	-0.03%
14.8% 26-APR-2049	12.44%	13.09%	-0.65%	FIDELITY 16.48% 13-MAY-2022	11.23%	12.06%	-0.83%	UBA 7.75% 08-JUN-2022	5.20%	5.22%	-0.02%
FGN Eurobonds				DUFIL 18.25% 1-SEP-2022	11.95%	12.70%	-0.76%	SEPLAT 9.25% 1-APR-2023	7.51%	7.46%	0.05%
5.625% 27-JUN-2022	3.98%	4.17%	-0.19%	LAPO MFB 17.75% 19-DEC-2022	14.03%	14.73%	-0.70%				
6.50% 28-Nov-2027	6.24%	6.59%	-0.35%	STERLING 16.50% 3-AUG-2023	11.66%	12.14%	-0.47%				
7.875% 16-FEB-2032	7.40%	7.79%	-0.39%	FCMB 17.25% 8-DEC-2023	12.15%	12.42%	-0.27%				
7.625% 28-Nov-2047	7.84%	8.19%	-0.35%	STANBIC 13.25% 30-SEP-2024	12.01%	12.13%	-0.12%				
				VIATHAN 16.00% 14-DEC-2027	12.06%	12.20%	-0.14%				

Source: DMO, FMDQ, Bloomberg, ARM Research



Economic and Financial Calendar for the week 16th -20th December 2019

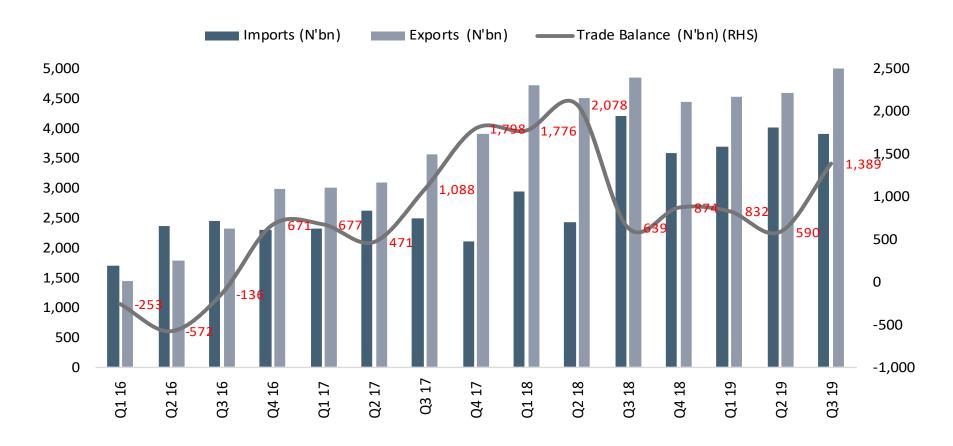
Lconomic	c and Financial Calendar for the week 16			1	·
	Monday	Tu esday	Wedn esday	Thursday	Friday
	16-Dec	17-Dec	18-Dec	19-Dec	20-Dec
	Japan Jibun Bank Manufacturing PMI - Dec**	EU Trade Balance - Oct	EU Producer Price Index (YoY) - Nov	Japan BoJ Interest Rate Decision	China PBoC Interest Rate Decision
	China Industrial Production (YoY) - Nov	US Industrial Production (MoM) - Nov	UK Consumer Price Index (YoY) - Nov	UK Retail Sales (YoY) - Nov	US Retail Sales (MoM) - Nov
	China Retail Sales (YoY) - Nov	Japan Merchandise Trade Balance Total - Nov	UK Retail Price Index (YoY) - Nov	UK BoE Interest Rate Decision	UK GDP (YoY) - Q3
Global	EU Markit Manufacturing PMI - Dec**		EU Consumer Price Index (YoY) - Nov	Japan National Consumer Price Index (YoY) - Nov	US GDP Annualised - Q3
	US Markit Manufacturing PMI - Dec**				
	Selected food prices Nov	CPI and Inflation - Nov	Automative Gas Oil Price Watch - Nov		Terms of Trade Report - Q3
itic		Premium Motor Spirit Price Watch - Nov	Liquefied Petroleum Gas Price Watch - Nov		
Domestic			National Household Kerosene - Nov		

^{**} means Preliminary Estimate



Nigeria's Trade Balance (N'billion)

This week, we feature the trend in Nigeria's trade balance over the past three years. A quick look at the chart below revealed over Q3 19, Nigeria recorded its highest trade surplus since Q3 2018 owing to an increase in total value of exports and a slight moderation in imports in Q3 2019.



Source: NBS, ARM Research





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